



Message from the Minister

I am pleased to present the Saskatchewan Liquor and Gaming Authority's (SLGA) 2011-12 Annual Report Highlights.

SLGA's Annual Report and the Highlights Sheet demonstrate

how SLGA has contributed to the progress of our *Government's Direction for 2011-12: The Saskatchewan Advantage*.

SLGA's progress towards government's commitments includes the generation of \$463.5 million in net income, the advancement of strategies in support of long-term economic growth in the liquor and gaming sectors, continued application of Lean methodology to increase efficiencies and province-wide expansion of the Report Impaired Drivers (RID) program. In addition, SLGA demonstrated its continued commitment to fiscal responsibility.

The Honourable Donna Harpauer
Minister Responsible
Saskatchewan Liquor and Gaming Authority



Saskatchewan Liquor and Gaming Authority

2011-12 Annual Report Highlights

The Saskatchewan Advantage



Photo Credit: Tourism Saskatchewan/Greg Huszar Photography

Mission Statement:

Serving Saskatchewan people with excellence while promoting economic growth through the socially responsible distribution, management, operation and regulation of liquor and gaming products.

SLGA Overview

SLGA is a Treasury Board Crown Corporation responsible for the distribution, regulation, management and operation of liquor and gaming across the province.

It achieves its mandate through socially responsible, fair and cost-effective services and programs delivered by employees at offices in Regina and Saskatoon, a liquor distribution centre in Regina and 79 liquor stores in 64 communities throughout the province.

In 2011-12, SLGA partnered with two urban specialty wine stores and with approximately 190 small businesses in rural Saskatchewan to sell beverage alcohol in communities not supported by a liquor store.

In addition to regulating all liquor-permitted premises in the province, SLGA fulfills several distinct roles in the gaming sector. SLGA owns and manages all video lottery terminals (VLTs) and the slot machines at casinos operated by the Saskatchewan Indian Gaming Authority. In addition, SLGA plays an important role in regulating the province's eight casinos and licenses and regulates most other forms of gaming including: bingo, breakopen tickets, raffles, horse racing, Texas Hold'em poker and Monte Carlo events.



Photo Credit: Tourism Saskatchewan/Greg Huszar Photography



Photo Credit: Tourism Saskatchewan/Greg Huszar Photography

For more information visit www.slga.gov.sk.ca



Photo Credit: Tourism Saskatchewan/Paul Astring

SLGA's Performance Results

- SLGA exceeded its budget projections by generating more than \$1 billion in revenues which resulted in \$463.5 million in net income.
- VLT site contractors received \$34.4 million in VLT site commissions.
- Approximately \$6.0 million in grant payments were made under the charitable gaming grant program.
- \$1.5 million in horse racing grants was paid to four tracks in support of purses, racing operations, breeding incentives and facility improvements.
- SLGA issued:
 - 1,843 commercial liquor permits.
 - 16,335 special occasion permits.
 - 3,482 charitable gaming licences.
- SLGA registered 3,213 gaming employees and 97 gaming suppliers.
- SLGA imposed 324 sanctions in 2011-12: 84 liquor-related sanctions, 191 charitable gaming-related sanctions and 49 horse racing sanctions.
- SLGA conducted 248 educational workshops, meetings and consultations with community stakeholders and clients.
- As of March 31, 2012, SLGA had 2,262 regular product listings. Another 1,614 unique products were available through the two Specialty Wine Store Franchises.
- SLGA's distribution centre, located in Regina, processed 19,497 orders in 2011-12, handling a record 2.0 million cases.

For more detailed information, please see SLGA's 2011-12 Annual Report or visit www.slga.gov.sk.ca.

VISION

A secure and prosperous Saskatchewan, leading the country in economic and population growth, while providing a high quality of life for all.

Photo Credit: Tourism Saskatchewan/Greg Huszar Photography

Our 2011-12 Significant Achievements

Sustaining Economic Growth....

- A project to replace the Province's 4,000 VLTs and central system is on target to be completed by March 31, 2013. This reinvestment in the VLT infrastructure is expected to sustain revenue over the medium term for both SLGA and site contractors.
- A new beer discount structure for commercial permittees with off-sale endorsements was implemented effective April 1, 2011. Year-end data indicates that the discount accruing to commercial permittees increased by \$4.9 million (66.7 per cent).

Securing Saskatchewan...

- The Report Impaired Drivers (RID) program was expanded to include Estevan and Weyburn in September 2011 with a province-wide rollout occurring in November 2011. The program encourages people to call 911 if they suspect an impaired driver.
- SLGA partnered with the Prince Albert Police Service to implement a bylaw enforcement initiative to reduce public intoxication and increase safety in the city's downtown core while also providing work experience to recent graduates of SIAST's Aboriginal Police Preparation program.
- SLGA implemented a paperless distribution strategy for commercial permittee price lists reducing the amount of paper used as well as labour and postage costs.

Keeping Promises...

- In 2011-12, SLGA expanded its Lean business process review to additional areas of the organization.
 - The charitable gaming small raffle licence application Lean initiative resulted in a 70 per cent reduction in the turnaround time for small raffle applications.
 - A pilot to improve charitable gaming grant payment processes for payments of \$500 or less resulted in a reduction in the average turnaround time from 56 days to 18 days.
 - Once recommendations are fully implemented, the time required to transfer a rural franchise to a new business owner is targeted to improve by 50 per cent.

Financial Summary

| | 2011-12 Budget (000s) | 2011-12 Actual (000s) | Variance (000s) |
|------------|-----------------------------|-----------------------------|--------------------|
| Revenue | \$993,223 | \$1,040,132 | \$46,909 |
| Net Income | \$422,000 | \$463,502 | \$41,502 |

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